

Preconference: June 7, 2023 Conference: June 8 - 11, 2023

Hilton Baltimore

PRE-SHOW CHECKLIST

Be sure to COMPLETE each of these before arriving.

 √ Paid your booth in full – <u>pay now</u> √ Reviewed all the <u>Rules, Regulations and Guidelines</u> √ Reviewed On-Site Details prior to arrival. (<u>Read Details</u>)
Finalized Staff Needs:
√ Registered ALL booth personnel. Registration info and badge allotment
√ Booked All Staff Hotel. Rates confirmed until May 4 or until sold out.
√ Planned your staff's on-site transportation: Parking, ride share, shuttle info, etc.
√ Emailed IAFC Exhibits if having Exhibitor Appointed Contractors (EACs) EAC Info
√ Reviewed the Exhibitor Schedule to make your move-in, show day and move-out plans.
√ Reviewed the Show Schedule-At-A-Glance for any pre-planning.
Placed all Vendor Orders for booth needs:
√ Furniture/Carpet/Labor through The Expo Group - Manual Discount Deadline: May 8
$\sqrt{\text{Submit electrical \& telecommunications floorplans to } \frac{\text{The Expo Group}}{\text{The Expo Group}}$ or call (972) 580-9000.
√ Audio Visual/Electrical/Internet through <u>Encore - Order Form</u>
Arranged Shipping to/from (Shipping Details):
√ Advance Warehouse: Shipments can arrive May 8 - June 5 (<u>Labels</u>)
√ Direct to Site: MUST deliver on June 8
√ Contacted The Expo Group to arrange outgoing shipments prior to show.
√ Contacted The Expo Group if you require a forklift to unload.
√ Reviewed the <u>Privately Owned Vehicle Info</u> (if not shipping, but bringing materials in POV).
Marketed / Gained Additional Exposure for Booth:
$\sqrt{\text{Viewed the } \frac{\text{Marketing Toolkit}}{\text{Marketing Toolkit}}}$ and begun promoting you are exhibiting via Social Media, Eblast, etc.
√ Updated Company Listing – <u>update now</u>
$__$ $$ Increased visibility with a Sponsorship or completed all sponsorship deadlines if already a Sponsor.
√ Ordered a <u>Lead Retrieval Unit</u> .